

CLIENT CASE STUDY

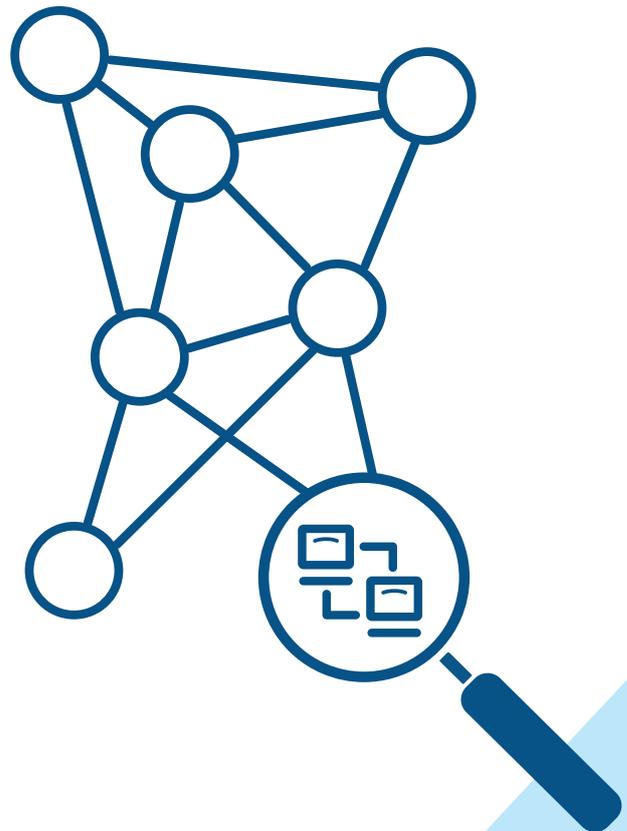
ACHIEVING COST SAVINGS THROUGH NETWORK MIGRATION AND DECOMMISSIONING

THE CHALLENGE

In the wake of a large merger, a network operator faced inconsistent spectrum holdings, technologies and infrastructure on a national scale. The CTO needed to deliver network cost savings, but the sheer scale of the network meant that progress had historically been slow. Their combined operations were complex and not fully integrated.



In the wake of a large merger, a network operator faced a complex combination of spectrum, technologies and infrastructure on a national scale.



HOW DID WE APPROACH THESE CHALLENGES?

We identified that one of the client's key barriers to progress was that they lacked a reliable, consistent and complete view of their network inventory. Upon inspection, it was apparent that their existing records were distributed across multiple systems and data quality was patchy. An up-to-date view of the network infrastructure would be critical to accurately identify savings opportunities and build a plan to achieve them.



SOLUTION: WHAT DID WE DO TO HELP?

Aim: To provide network and operations expertise, alongside our analytical technology; to rapidly position our client for network transformation success.

Solution: After an exhaustive process of data collection, cleansing and auditing, we worked to construct a comprehensive physical and logical view of the network, which allowed the client to identify redundancies and areas for rationalization. The client then benefitted from our support in the planning and execution of the network transformation program.

ACHIEVEMENTS:

The CTO's program generated hundreds of millions of dollars of annual cost savings. With our expertise and analytical tools, the operator was able to deliver a faster and safer migration for its customers. The network transformation program proved an exceptional return on investment and the client now benefits from a clean and accurate view of their network assets.

We developed a comprehensive plan to migrate customers and traffic away from legacy infrastructure. The plan governed all aspects of the program, from customer notification arrangements through to replacement agreements, and was designed to minimize disruption to our client's customers and operations. With the migrations completed, network rationalization and asset decommissioning could then begin.



Why not ask our telecom network experts about your network transformation challenges?

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